



# T & T MARKETING

an M. Holland Company

**Where the Customer Comes First!**

January 2018 Newsletter

## T&T MISSION

*To achieve success by meeting our customers' needs by providing high quality products and exceptional service.*

**Happy New Year!**

Wishing you health, happiness and success in 2018.

## UPCOMING HOLIDAYS

T&T WILL BE CLOSED ON THE FOLLOWING DAYS IN OBSERVANCE OF THE UPCOMING HOLIDAYS:

Good Friday  
Friday, March 30th

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## T&T AND M. HOLLAND JOIN FORCES

As of November 14, M. Holland Company, a leading distributor of thermoplastic resins, completed the acquisition of T&T Marketing. The news came around one month after M. Holland announced its intent to acquire the company in early October.

"This acquisition is a win-win for both companies," said Tom Jordan, owner and president of T&T Marketing. "This is more than a smart business opportunity, it's a combination of two family-run businesses that share the same cultural values. We're excited we have finalized this strategic acquisition, officially joining the M. Holland team."

"We're happy to count the T&T Marketing team as the newest members of our M. Holland family," said Ed Holland, CEO and president at M. Holland. "The expertise and experience that they bring to our company as leaders in the wire and cable industry are welcome additions to the high-caliber professionals that we are proud to call our Mployees. This acquisition is the logical next step in our goal to build strong teams of market-specific experts that can best serve our clients and suppliers."

For the press release, [click here](#). If you have any questions at all, please feel free to contact your Account Manager.

You can read more information about M. Holland by clicking their logo to the right.



## BACK IN SPRING LAKE

T&T's Annual Company Meeting took place September 18-20 in Spring Lake, NJ. This is such a great opportunity for the T&T team to come together to learn, brainstorm and celebrate successes and achievements with each other. Through the course of the few days we heard from our Product Managers regarding new product offerings. Our Account Managers discussed future opportunities and our Senior Managers spoke about our achievements and goals going forward.

The team celebrated Brian's retirement on Monday night, with several team members telling great stories of their times together.

A dinner was hosted at The Breakers where attendees were able to enjoy an evening of meeting and mingling. Supplier guests included AGC Chemicals, Axiall, Borealis, Electric Cable Compounds, Exxon Mobil Chemical, Firestone Textiles Co., Hanwha, Lake Copper, Specialty Minerals and PolyOne.



We are so pleased to have had another successful meeting!

## QUICK LINKS

[T&T Website](#)  
[T&T Products](#)  
[Contact Us](#)

## UL LISTINGS

[TPE UL Listings](#)  
[FEP UL Listings](#)

## T&T WAREHOUSE LOCATIONS

Millbury, MA	Los Angeles, CA
Chicago, IL	CA
Dallas, TX	Newark, NJ
El Paso, TX	Trenton, ON

## PRODUCT DATA SHEETS

DON'T FORGET...

You can download product data sheets and SDS from the T&T website.

Simply go to the [product page](#), select the product area you are interested in, and click on the pdf icon next to the grade description.

## DID YOU MISS THE TECHNICAL SESSIONS AT IWCS?

Our Technical Director, Paul Lorigan, presented his paper on The Effect of Thickness on Dielectric Strength of Low Voltage Compounds.

**IWCS**



Read Paul's [technical paper](#) to find out what you missed!

**WAI OPERATIONS SUMMIT WIRE EXPO 2018**  
- a wire & cable industry solution center -

May 15 & 16 in Nashville  
Visit us at Booth 200!

## PRODUCT HIGHLIGHT

T&T offers **FEP FOAM** products!

T&T has successfully introduced a new line of fully formulated FEP-Foam grades. The one-shot grades are physically-foamable, with expansion rates up to 60%. The TTFEP-Foam grades are in the range of 6 to 30 MFRs.

TTFEP-Foam 6, TTFEP-Foam 15, TTFEP – Foam 30 and TTFEP Foam 30HS (high speed). These grade have been successfully qualified in coax, LAN and fiber applications.

For more information, click on the respective a data sheets: [TTFEP6Foam](#), [TTFEP15Foam](#) and [TTFEP30Foam](#).

## SUCCESS CORNER

T&T's launch of Borealis' new Polypropylene copolymer BC 545 MO has been a great success. T&T listened to the Wire & Cable market's desire for an alternate PP supplier. We worked with Borealis on a new product introduction and ultimately customers have been able to save money with a superior product, and best of all, buy it from T&T!



BC 545 MO has been successfully used in the following applications: Audio Cable, Data Cable, Mining Cable, Umbilical Cables, AWM, Abuse Resistant Jacketing, Mold Cure, Over Molding and Injection Molding.

Some of the key successes include:

- Superior processability reported by many customers
- 105°C rated meeting 7 day aging at 136°C.
- Excellent stress cracking and chemical resistance
- Very high impact strength
- Good electrical properties containing a metal deactivator

## T&T Employee News

### HAPPY RETIREMENT!

After much deliberation, Brian Skeggs, Account Manager West Coast, has decided to retire to spend more time with his wife and work on his golf game!

Brian graduated with a B.S. Degree in Chemical Technology, Plastics from the London, South Bank University, England. In 1968 he and his wife Shirley emigrated to Toronto, Canada. Brian's first job was with the Reliable Toy Company which lasted 18 months before he moved on to Korlin of Stratford, Ontario. Korlin was a manufacturer of sheet and a compounder of a variety of materials.

In 1979 he was offered a position with Reichhold as Western Region Technical Director based in Visalia, California. BP acquired Reichhold 1984 and the plant in Visalia was sold. At this point he became Western Region Sales Manager for BP. His direct superior during this time was Tony Dolce. When Tony founded T&T Marketing he asked if Brian would handle the West Coast for him which he agreed to do on a part time basis.

Brian has had a long and productive career at T&T and when they made Brian, they threw away the mold! Brian joined a year or two after T&T started so he's been with us for 27 of 28 years. Brian is a true professional and gentleman and everyone has enjoyed their time working with him throughout these years.

Brian will truly be missed but, is wished well in his retirement. As they say the rest is history...

### IT'S SAFE!

We occasionally send mass emails about our products, giveaways and important information to specific groups of individuals. Sometimes our emails find their way to junk mail folders. To prevent this from happening, please make sure to add [info@ttmarketing-inc.ccsend.com](mailto:info@ttmarketing-inc.ccsend.com) to your safe list to ensure you receive our emails! Don't miss out!